

Laramie County Fair

4-H Livestock Sale

August 14, 2021 @ 10:00 a.m.



**Where 4-H members
showcase all their
hard work to provide a
quality product to our
buyers.**



Laramie County Producers

If you need help with project information or are looking for projects please contact these people for help.

Swine	Sheep	Goat
A A Livestock	Cox Club Lambs	
Burkett Show Pigs	Freeman Livestock	By The Cross Boers Addysen Rosner/ Callie Rosner
	B3 Lambs	
Hansen Show Pigs	Jeffery Club Lambs	
Dolph's	Little BO Sheep	Wether or Not Boer Goats
	Tristan Lind	
Keith Heschke	Watkins Club Lambs	HCH Boer Goats
	Winslow Lambs	

Producers are good references for answering questions on feed, health, fitting and showing. Also, ask members who have raised animals for several years.

Quality Assurance training must be completed two weeks before fair, if needed.

Laramie County Fair Entries are due June 30th.



Key Livestock Leaders

Berry, Kim	Market Beef
Berry, TC	Breeding Beef/Market Beef
Brennecke, Susan	Market Beef/Market Sheep/Market Swine
Butler, Tera	Poultry
Bybee, Shelly	Poultry
Clark, Sheralee	Poultry/Breeding Swine/Market Swine
Dolph, Greg	Breeding Swine/Market Swine

Freeman, Pam	Market Beef/Market Sheep
Hancock, Lisa	Poultry
Heschke, Keith	Breeding Swine/Market Swine
Kimzey, Trevor	Market Sheep
Krakow, Alyce	Market Meat Goats/Poultry/Breeding Sheep/Market Sheep
Mulkey, Randy	Breeding Meat Goats/Market Meat Goats
Olson, Mike	Breeding Beef/Market Beef/Market Meat Goats/Breeding Sheep/Market Sheep/Market Swine
Olson, Sheri	Breeding Beef/Market Beef/Market Meat Goats/Breeding Sheep/Market Sheep/Market Swine
Quisenberry, Corrine	Rabbits
Roof, Bob	Poultry/Breeding Sheep
Roof, Sheala	Breeding Sheep
Talmadge, Rebecca	Rabbits

Superintendents:

Beef	TC and Kim Berry
Market Goats	Kiley Watkins
Poultry	Lisa Hancock
Poultry	Tera Butler
Rabbits	Laurie Hauska
Sheep	Kelsey Baumgartner

Swine Keith Heschke

Swine Randy Myers

If you need to contact one of the superintendents, please call the 4-H office and they will give you information you need to get help.

Past and current 4-H members and leaders can be great sources of information to assist you with your projects. Local feed dealers are also great resources.

Scholarship Information

Top Buyer Scholarship – each year the sale committee offers 12 scholarships to 4-Hers who apply for the \$400 scholarship. This scholarship can be used to buy livestock, equipment or feed for that project year.

RULES & QUALIFICATIONS

- This scholarship application is open for 4-H members who live in Laramie County.
- All applicants must be in good standing with 4-H.
- All applicants must follow and adhere to the terms listed.
- All applicants must have a 300-word essay along with application.
- All applications are due by (2020 TBA) by 5pm to the 4-H office. There will be no exceptions.
- Applications will be sent to the Laramie County 4H, 1400 E. College Dr., Pathfinder Building, 4th Floor, Room 406D, Cheyenne, WY 82007.
- If you have questions, please contact Sheri Olson of the 4-H Livestock Sales Committee at 307-421-0261.

TERMS & GUIDELINES

- The winning recipient of the scholarship will use the monies allocated for a 4-H animal project, (i.e.: the animal, feed, supplies, etc.)
- The animal project must be exhibited at the Laramie County Fair.
- The recipient will post a winning banner outside their animal's pen for the duration of the fair.
- The recipient will send a "Thank You" card to the three Top Buyers.
- The recipient will record the scholarship in this year's 4-H record book.

Watch for next year's application to come out in December!

Dale Hoffman Memorial Fund

Use of Funds:

1. These funds will be used to provide seed money (Max of \$150 per applicant) for 4-H members to buy small livestock rabbits, poultry, goats, and feed, and equipment for these projects.
2. Loan Details:
 - a. To obtain a loan 4-Hers must complete the Dale Hoffman 4-H Memorial Fund Application Form. Application found on the Laramie County 4-H website under the scholarship tab.
 - b. Loan amounts will be based off of reasonable estimates provided by the youth during the application process.
 - c. Loan length will be from February through September 30th each year.
 - d. 4-H member must show the project animal(s) at the Laramie County Fair.
 - e. At the end of the loan period members must complete the following:
 - a. Pay $\frac{1}{3}$ of the loan amount back to the Dale Hoffman Memorial Fund.
 - b. Save $\frac{1}{3}$ of the loan amount in the account that they determine is best to be used in future livestock endeavors or life impacting opportunities.
 - f. 4-H member must submit a completed record book including appropriate project records for the funded project by the county record book deadline.
 - g. Completed application forms are due in the Extension Office by (TBA) or the last working day before. Applications will be reviewed and money will be awarded in (TBA).
 - h. 4-H member is eligible to re-apply for these funds for two years provided they complete all necessary requirements their first year.
 - i. The member will repay the loan in full if the project is not completed as required.
3. Loan Selection: A selection committee of 4-H members and leaders will be determined by the Dale Hoffman family and the Laramie County Extension Office.

EDUCATIONAL SCHOLARSHIP - 4-H Livestock Sale Committee has decided to use 1% of the commission of the livestock sale to provide educational scholarships for members who have participated in the livestock sale. Any active member who participates in the livestock sale is eligible to apply for scholarships which are to be used for livestock clinics, training or camps. Scholarships are up to \$150 depending on the cost of the clinic fees. Scholarships will be filled on a first-come first-serve basis. Training must be related to your livestock projects.

4-H PROJECT ACTIVITY FUND

Laramie County 4-H has funding available to assist 4-H youth with dues, activity fees, project costs, or additional costs as necessary. This money can't be used to purchase livestock or other animals. Each request will be considered on an individual basis.

[Project Activity Fund](#)

Tagging

All market animals must be tagged at centralized tagging. All animals must be entered into the Animal Identification form by June 1st. If you are having difficulty with this, please contact the Extension office for assistance. [Animal Identification](#)

Quality Assurance Training -

Youth Quality Assurance (YQA) is now open online for Intermediates and Seniors. Any youth selling a market animal must take it once per age group. Typically Juniors are required to do the training face to face, but all face-to-face classes for the year have passed. Juniors are allowed to take the YQA classes online. Please follow the YQCA curriculum map when taking the classes. You will need to call us for a coupon code for these classes. Classes cost \$12.00 per youth with a \$2.00 additional fee if paid online. If this will financially impact your family, please call Kristi to discuss a scholarship. We feel that the quality of this Quality Assurance curriculum is strong and will provide youth with current information and knowledge that will help them as they raise their livestock projects. If a family struggles with internet at their home and they are unable to get online to complete the course, please call Brittany to schedule a time to complete the course in our office. If you have any questions or concerns, call our office and we can guide you through which classes your child needs to take and answer any additional questions.

Fair Entries and Sale Rules

LARAMIE COUNTY FAIR--4-H LIVESTOCK SALE

Chairman: Mike Olson; Pam Freeman, Vice Chairman;
Sheri Olson, Treasurer; Stephanie Thomas, Secretary

Members: Alyce Krakow, Cody Krakow, Chuck Ferguson, Keith Heschke, Michelle Burkett, Tera Butler, Lance and Stacie West.

Each market beef, sheep, goat, poultry, rabbit and swine exhibitor may sell one qualified animal. Only 4-Hers who have two Overall Grand and /or Reserve Grand Champion Animals may sell two animals in the livestock sale. (For example, if a 4-H member has an Overall Grand Champion Steer and Overall Reserve Champion Lamb, he/she may sell both animals). (Member who has the grand Champion Turkey and a breed champion steer may only sell one animal). No member will be allowed to sell more than two animals under any circumstances. Market poultry exhibitors will have a chance to sell in the sale if their animal is determined to be market ready, of acceptable quality, and this is the only animal they have in the sale; the market poultry judge will make this determination.

Sale order is to be determined by the sale committee with the species champions selling first and then going in rank of placing. The animal sold in the sale must be the animal delivered to the buyer. If a member wishes to keep an animal, they should not enter it into the sale.

All exhibitors:

- Must have their beef, sheep, goats and swine tagged with a state ID tag. Health and ownership papers will be checked at tagging.
- Follow market division rules for each of their species

- Must turn in their sale card and thank you note for the buyer by Thursday, August 12, 2021 at 5:00 PM. Youth will not be allowed to sell their animal if these parameters are not met.
- Sheep and Beef exhibitors must turn in ownership papers to the brand inspectors Friday, August 13, 2021 in the beef barn.
- All sellers must take their animal through the sale ring (Must have approval from the committee if you cannot go through the sale with your animal. Not not very many of these are approved.)
- Must have completed the 4-H Youth Quality Assurance for their age division.
- Contact potential buyers prior to the sale, and thank the buyers following the sale.
- Pictures will be taken of all sale animals and exhibitors for presentation to the buyers.

To maintain top quality livestock available for the sale, the following weight limits have been established:

- Beef: 1025 lbs. minimum and 1550 lbs. maximum
- Beef Lowline & Miniature Breeds: Minimum 650 lbs. and under 47" tall
- Sheep: 90 lbs. minimum and 175 lbs. maximum
- Swine: 210 lbs. minimum and 295 lbs. maximum
- Goats: 50 lbs. minimum and 150 lbs. maximum

*All animals will only go across the scales once at the fair weigh in. You must declare 4-H or FFA at that time. If you have a dispute about your animal's weight you are not to leave the weighing area and you need to report to the person in charge at the scales immediately. Once you leave the weigh-in holding area no changes will be made to market/breeding, weight, 4-H/FFA, or breed. If your animal does not meet the minimum or maximum limits, it cannot be sold in the 4-H Livestock Sale.

Animals will be sold by the head rather than by the pound. According to standard auction procedure, a commission will be deducted from each consignor's check to cover the cost of advertising, supplies, recognition of buyers and volunteers, etc. Commissions are:

- 2% beef
- 5% swine, sheep and goats
- 10% poultry and rabbits
- Animals on medication, sick animals, and animals dismissed from the fair and obviously inferior quality animals will not be allowed to sell.

Other things to remember:

1. All 4-H members must complete 4-H Youth Quality Assurance for their respective age group by the deadline advertised in the 4-H newsletter and updates to be eligible to sell
2. Members may NOT buy their animals back at the time of the 4-H sale. Once the animals have been sold they become the property of the buyer.
3. The 4-H Sale Committee and 4-H member will make arrangements for the delivery of the animals. Every precaution will be taken for safe delivery; however, liability is changed to the buyer when sold. State Fair Animals –once an animal is sold at the sale, it becomes the 4-H member's responsibility to transport the animals to the designated processor on the predetermined dates following State Fair. All resale animals reserved for state fair need to be delivered to LCCC the day they are released from State Fair.
4. Anyone selling in the 4-H Livestock Sale must have proof of ownership for their animals.
5. Any questions about the 4-H Livestock Sale after fair should be directed to the sale chairman and the 4-H Educator.

Thank you to 2020 Top Buyers:

Town & Country Supermarket Liquors
Wyoming Bank & Trust
Spradley Barr

Remember to invite buyers to this year's sale**LARAMIE COUNTY 4-H****LIVESTOCK SALE****August 14, 2021 @ 10:00 a.m.****For more information about the sale call****307-633-4383****Thank you to 2020 Sale Lunch sponsors:**

High West Energy
Burns Insurance
4-H Sale Committee
RT Communications
Beverages donated by: Pepsi/Town & County
Supermarket Liquors

Thanks to Montgomery Broadcasting for morning refreshments

Inviting Buyers

We recommend that each member who is selling an animal in the sale contact at least 10 buyers. Don't be afraid to invite people that have never attended the sale before.

Who should you contact? We suggest anyone your family does business with throughout the year, (Doctors, grocery stores, feed, equipment, and many different businesses are needed).

Be prepared to tell the person you are talking to all about you, your project, and the 4-H sale. A letter or a flyer are excellent tools to take with you when talking to buyers. If they are a new business, or haven't attended the 4-H Livestock Sale, please take a sale brochure in order to get them all the information about the sale.

Fair and Sale Day

THANK YOU NOTES TO BUYERS

Thank you notes are required to be turned in at the 4-H Fair office by Thursday, August 12th. Please make sure to put meaningful information into your thank you notes and provide a stamped envelope as well. We will check off who has turned in thank you notes. If a youth fails to turn in a thank you note prior to the sale, they will not be allowed to sell their animal. We have implemented this policy to ensure that all buyers get thanked by our youth. If you choose to send out a personalized thank you note to your specific buyer after the sale, you are more than welcome to,

TURN IN YOUR SALE CARDS

Make sure the sale cards are filled out accurately and completely, and turned in as soon as you can after you have determined which animal you will be selling. All sale entries have to be manually set up so it is imperative to have them as soon as possible and no later than 5 PM on Thursday, August 12, 2021.

BRAND AND OWNERSHIP PAPERS

You must present your brand papers Friday afternoon for beef and sheep to the brand inspectors in the beef barn, to be able to sell in 4-H Sale.

SALE ORDER

Sale order is determined by the official placing in the show with Champion and Reserve having special mention and first sale in order then followed by subsequent placings. We also like to keep the buyer and their interests in mind so we put a few of each species through at a time.

SALE DAY

- **DRESS FOR SUCCESS**

You should dress for sale day the same way you would dress for showmanship.

Collared shirt – it should be clean, neat, pressed and tucked in.

Jeans or Dress Slacks – Dark jeans, clean, pressed, no holes, no low riders, not super baggy or super tight and they should never be tucked into your boots when you're in the show ring or sale ring. Slacks should be clean and pressed.

Boots – Lace up or pull on western boots should be worn, please leave rubber boots, muck boots and sneakers out of the show and sale rings.

Belt – Always, always, always wear a belt! You are not fully dressed for show or sale without a belt. Ladies it doesn't have to be \$150 bling belt, a simple belt works just fine.

Keep in mind your environment and audience when dressing for show and sale. You never want to distract from your animal. If your clothing is not appropriate for the activity you will be distracted from the task at hand and so will the judge and or buyer. Think of this as a sort of job interview, you want to impress the judge or buyer so dress as professionally and appropriately as you can.

- **CLEAN ANIMALS**

Animals should be clean and fitted both before the show and the sale. You want to get the animal ready as close to show/sale time as possible. It is never appropriate to spray your animal with glitter or unnatural colors to make them stand out. They will stand out on their own as long as you have done a good job washing and fitting the animal.

- **THANKING THE BUYER DURING THE SALE**

We ask that you do not thank your buyer during the sale. The reason behind this request is that it is very distracting to the buyer and to the buyers around your buyer. Please wait until after the sale, or better yet wait a week or so after fair and go visit them!

- **PROCESSORS**

WE DO NOT ALLOW ANY ANIMALS THAT ARE NOT IN THE 4-H SALE TO BE ADDED TO SHIPMENTS

Your Choice – Beef, Sheep, Goats, Hogs (Not USDA)

Double J – Beef, Sheep, Goats (USDA)

Atlas—Donated Hogs

Poultry Partners Processing—Call 585-576-6970

There may be Processors added to list, information will come out later.

AFTER THE SALE

Sale Checks- Sale checks are sent after the majority of the money has come in from the buyers. We don't have enough money to cover checks until we get money in from the businesses. Checks need to be cashed within 90 days or they will have to be reissued.

IF you want to personally thank your buyer; here are some ideas.

- Place an ad in your buyer's local newspaper thanking them for purchasing your animal.
- Purchase and present them with a small gift in person after the sale ends, or even better about a week or so after fair ends.
- Send them a personalized thank you card.

Finally, please be sure to thank everyone that helped you during fair week. The best part of 4-H is the community and each of us wouldn't be where we are today without the help of others. Let them know you appreciate them!

Other Thanks

Leaders

Fair

Processors

Fair Staff

Parents

Sale Committee

LCCC Ag Department

4-H Staff

Laramie County 4-H Sale Committee - meets the 2nd
Tuesday of each month at 7:00pm. Leaders, members
and parents are welcome to attend.

"MAKING THE BEST BETTER"